



**BANGKOK
LIFE**

กรุงเทพประกันชีวิต



Management Discussion and Analysis for 1st quarter 2026



Executive Summary

Consolidate financial statement Unit: Million Baht

	Quarter 1/26	Quarter 1/25	Change	Change YoY%
Net profit	1,606	1,251	355	28%
Adjusted operating profit ⁽¹⁾	1,937	213	1,724	809%
Insurance service result	1,202	908	294	32%
Net financial result ⁽²⁾	808	334	474	142%
First year premium ⁽³⁾	2,513	2,110	403	19%
Total premium ⁽⁴⁾	10,673	9,309	1,364	15%
NB CSM-Insurance Contract	1,329	1,242	87	7%
NB CSM Margin ⁽⁵⁾	55.6%	66.6%		

	31 Mar 2026	31 Dec 2025
CAR	386.7%	377.4%

⁽¹⁾ Adjusted operating profit = Net profit exclude gains and losses on revaluation, net of tax and includes gains and losses from sale of equity instruments measured through other comprehensive income, net of tax

⁽²⁾ Net financial result = Net investment income and insurance finance expense

⁽³⁾⁽⁴⁾ Insurance premiums from the Thai Life Assurance Association

⁽⁵⁾ NB CSM Margin = New business Contractual Service Margin and Losses on onerous contracts / First year Annual Premium Equivalent (APE)

- In the first quarter of 2026, Bangkok Life Assurance PCL reported a net profit of 1,606 million Baht, an increase of 355 million Baht or 28% from the first quarter of 2025 from higher insurance service result 294 million Baht and higher net finance result 474 million Baht.
- In the first quarter of 2026, adjusted operating profit increase of 1,724 million Baht or 809% from the first quarter of 2025 from increasing in net profit and decreasing in loss on selling equity investment at FVOCI directly recognized to retained earnings.
- In the first quarter of 2026, the company reported new business contractual service margin (CSM) 1,329 million Baht, an increase of 7% from 2025. New business CSM margin at 56% decrease from product mix due to increasing in new business from endowment portion while decreasing in policies with rider attachment portion compare with the first quarter of 2025.
- The Capital Adequacy Ratio (CAR) as of the end of first quarter was at 386.7%, an increase from 377.4% at the end of 2025, which higher than regulatory minimum requirement of 140%.

Statement of profit or loss

Consolidate financial statement Unit: Million Baht

Operating Results	Quarter		Quarter		Change	
	1/26	%	1/25	%	QoQ	
Insurance revenue						
Contracts not measured under the premium allocation approach	2,665	140%	2,590	215%	75	3%
Contracts measured under the premium allocation approach	575	30%	589	49%	(14)	-2%
Insurance revenue	3,240	170%	3,179	264%	62	2%
Insurance service expenses						
Contracts not measured under the premium allocation approach	(1,524)	-80%	(1,715)	-142%	191	-11%
Contracts measured under the premium allocation approach	(498)	-26%	(520)	-43%	22	-4%
Insurance service expenses	(2,022)	-106%	(2,235)	-186%	213	-10%
Net expenses from reinsurance contracts	(16)	-1%	(36)	-3%	20	-56%
Insurance service result	1,202	63%	908	75%	294	32%
Investment revenue	2,576	135%	2,465	205%	111	5%
Gains (losses) on financial instruments	704	37%	358	30%	346	97%
Gains (losses) on fair value of financial instruments	(417)	-22%	(285)	-24%	(132)	46%
Expected credit losses	27	1%	18	2%	9	48%
Net investment income	2,890	151%	2,556	212%	333	13%
Finance expenses from insurance contracts	(2,075)	-109%	(2,218)	-184%	143	-6%
Finance income from reinsurance contracts	(7)	0%	(4)	0%	(2)	53%
Net finance expenses from insurance contracts	(2,082)	-109%	(2,222)	-185%	141	-6%
Net investment income and insurance finance expense	808	42%	334	28%	474	142%
Other income and expenses	(100)	-5%	(38)	-3%	(62)	162%
Profits before income tax expenses	1,910	100%	1,204	100%	706	59%
Income tax expenses	304	16%	(47)	-4%	351	-752%
Net profit for the years	1,606	84%	1,251	104%	355	28%
Adjusted Operating Profit	1,937	101%	213	18%	1,724	809%

- In the first quarter of 2026, Net profit 1,606 million Baht representing an earnings per share of Baht 0.94, an increase 355 million Baht or 28% from the first quarter of 2025, due to insurance service result increase 294 million Baht and net investment income and insurance finance expense increase 474 million Baht.
- In the first quarter of 2026, Insurance service result increase 294 million Baht from decreasing in loss ratio.
- For investment result, investment income increases 333 million Baht in the first quarter of 2026 from dividend income.

Statement of financial position

Consolidate financial statement Unit: Million Baht

	31-Mar-26	%	31-Dec-25	%	Change	%
Cash and cash equivalents	2,749	1%	6,683	2%	(3,934)	-58.9%
Accrued investment income	2,427	1%	1,103	0%	1,324	-3.7%
Financial assets ⁽⁶⁾	290,192	97%	302,476	96%	(12,284)	2.9%
Insurance contract assets	21	0%	29	0%	(8)	-62.6%
Property, plant and equipment	1,843	1%	1,859	1%	(16)	-0.5%
Other assets	3,470	1%	3,823	1%	(353)	28.3%
TOTAL ASSETS	300,702	100%	315,973	100%	(15,271)	-4.8%
Insurance liabilities	244,431	81%	257,727	82%	(13,296)	-5.2%
Other liabilities	3,211	1%	3,050	1%	161	5.3%
TOTAL LIABILITIES	247,642	82%	260,777	83%	(13,135)	-5.0%
Share capital and premium on share capital	5,069	2%	5,069	2%	-	0.0%
Retained earnings	45,426	15%	43,821	14%	1,605	3.7%
Other component of shareholders' equity	2,565	1%	6,306	2%	(3,741)	-59.3%
TOTAL EQUITIES	53,060	18%	55,196	17%	(2,136)	-3.9%
BV Per share	31.07		32.32			

⁽⁶⁾ Financial assets = Debt instruments + Equity instruments + Loans and accrued interest receivables

Assets

Total assets as of 31 March 2026 was 300,702 million Baht, decreased from 31 December 2025 by 5% or 15,271 million Baht from decreasing in mark to market financial instruments. The majority of the company's assets were financial asset and cash equivalents, which were accounted for 97% of total assets and 120% of insurance contract liabilities.

Liabilities and Equity

Total liabilities as of 31 March 2026 was 247,642 million Baht, decreased by 5% from 31 December 2025 from insurance contract liabilities.

The total equity as of 31 March 2026 was 53,060 million Baht, a decrease of 2,136 million Baht or 4% from 31 December 2025. Book value per share (BV/share) was at 31.07 Baht per share. This was resulted from loss on investment at fair value through other comprehensive income result decreasing in equity of 14,043 million Baht from mark to market debt securities from increasing in yield. While, net profit of 1,606 million Baht and insurance finance expenses result in increasing in equity 10,159 million Baht from mark to market insurance contract liabilities from increasing in yield.

Performance Overview

Total Premium

In the first quarter of 2026, the company’s total premium amounted to 10,673 million Baht, an increase of 15% from the same period last year. Contribution of the total premium by distribution channel was 57% from bancassurance, 31% from agent channel, and 12% from others channel.

First Year Premium

In the first quarter of 2026, the company’s first year premium (FYP) was 2,513 million Baht, an increase of 19% YoY. This was due to a 52% increase in FYP from the bancassurance channel, agent channel showed an 11% decrease and the other channels recorded a 53% decrease in FYP. The contribution by distribution channel was 76% from bancassurance, 17% from agent channel, and 7% from other channels.

Renewal Year Premium

In the first quarter of 2026, the company recorded renewal year premium (RYP) of 8,160 million Baht, an increase of 13% from the same period last year.

Figure 1: Total Premium by channels (Baht: million)

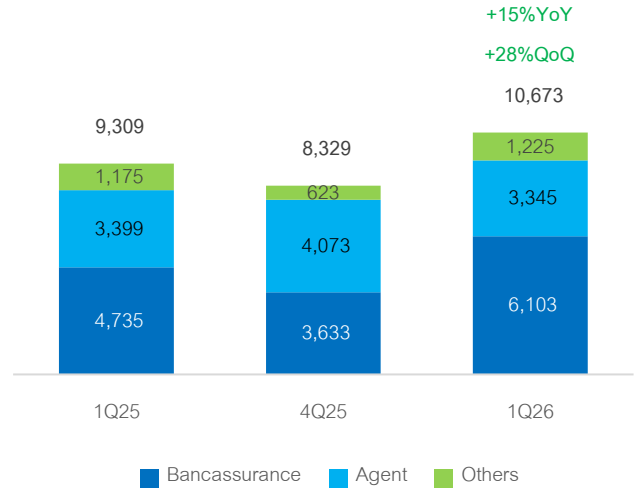


Figure 2: First Year Premium by channels (Baht: million)

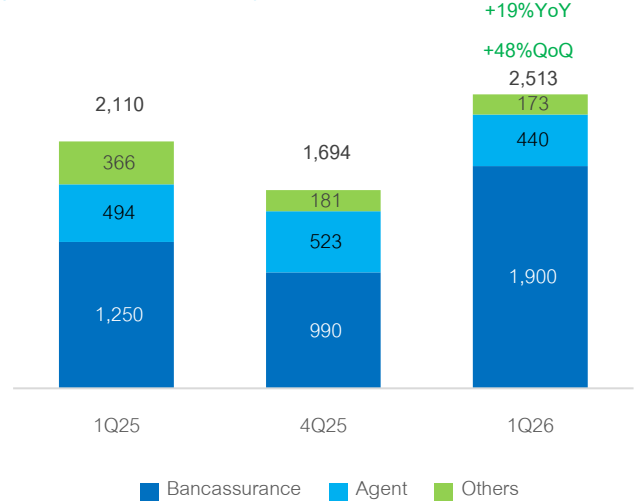


Figure 3: Renewal Premium by channels (Baht: million)



Remark: Premiums are from The Thai Life Assurance Association (TLAA)

Investment Asset and Investment Return

As of the end of 1Q2026, the Company's total investment asset was 292,380 million Baht, a decrease of 2.7% from 4Q2025. The Company's investment allocation comprised 85.4% in fixed income, 10.3% in equities, 4.1% in REITs and 0.2% in others.

In 1Q2026, the company recorded total investment income of 2,890 million Baht, representing a 13% increase. Main drivers were dividend income and gains from fair value adjustments. Dividend income increased due to a 6% dividend payout from the Vayupak Fund and special dividend distributions from listed securities in the Thai stock market.

As of the end of 1Q2026, the company's return on investment (ROI) stood at 4.07%, an increase from 3.51% in the same period last year and the investment yield, which includes interest and dividend income, was 3.78%, increased from 3.48% in the same period last year.

Table 1: Investment Assets as of 1Q2026

Investment Asset	4Q25	1Q26	Change
Short-term investment	2.2%	1.0%	-1.2%
Bond	57.0%	56.0%	-1.0%
Debenture & Note	27.6%	28.4%	0.9%
Total Fixed income	86.7%	85.4%	-1.3%
Equity	9.1%	10.3%	1.2%
REIT	4.0%	4.1%	0.1%
Secured Loans	0.1%	0.1%	0.0%
Total Investment assets (MB)	308,576	292,380	-2.7%

Table 2: Investment Income (Million Baht)

	1Q25	1Q26
Interest	2,195	2,089
Dividend	334	602
Gain (loss) on revaluation & Expenses	28	199
Net investment income	2,556	2,890
Δ_{YoY}		13.0%

Table 3: Return on Investment

	1Q25	1Q26
ROI	3.51%	4.07%
Investment yield	3.48%	3.78%

Financial Ratios

Financial Ratio	Quarter	
	1Q26	1Q25
Insurance profit ⁽⁷⁾	37.1%	28.6%
NB CSM Margin ⁽⁸⁾	55.6%	66.6%
ROI	4.07%	3.51%

Financial Ratio	31 Mar 26	31 Dec 25
Balance CSM/Share ⁽⁹⁾	2.4%	2.6%
CSM to Insurance contract liabilities ⁽¹⁰⁾	16.8%	17.1%
ROE	11.9%	13.5%
CAR	386.7%	377.4%

⁽⁷⁾ Insurance profit = Insurance service result/Insurance revenue

⁽⁸⁾ NB CSM Margin = New business Contractual Service Margin and Losses on onerous contracts / First year Annual Premium Equivalent (APE)

⁽⁹⁾ Balance CSM/share = Ending Contractual Service Margin balance / number of shares

⁽¹⁰⁾ CSM to Insurance contract Liabilities = Ending Contractual Service Margin balance / (Ending insurance contract liabilities-Ending insurance contract assets)

Industry Overview

In 1Q2026, life insurance industry reported a new business premium amounting to 48,666 million Baht, a decrease of 4% YoY. This was impacted from a decrease in single premium (SP) by 25% YoY. The decrease mainly came from Endowment and Whole life products. While, FYP excluding single premium increased by 4% YoY.

Meanwhile, renewal year premium increased by 8% YoY and total premium could be compared to the same period last year as an increase by 4%.

For new business premiums by distribution channels, Agent channel decreased 20% compared the same period from last year. In terms of products, Whole life and individual riders decreased mainly. Agent channel FYP was accounted for 31% of the industry’s total FYP.

Bancassurance channel FYP increased by 8% YoY, which accounted for 54% of total FYP. The increase came from MRTA and Unit-linked products.

Other channels FYP decreased by 2% YoY, accounted for 15% of total FYP.

Figure 4: Life Insurance Industry Premiums

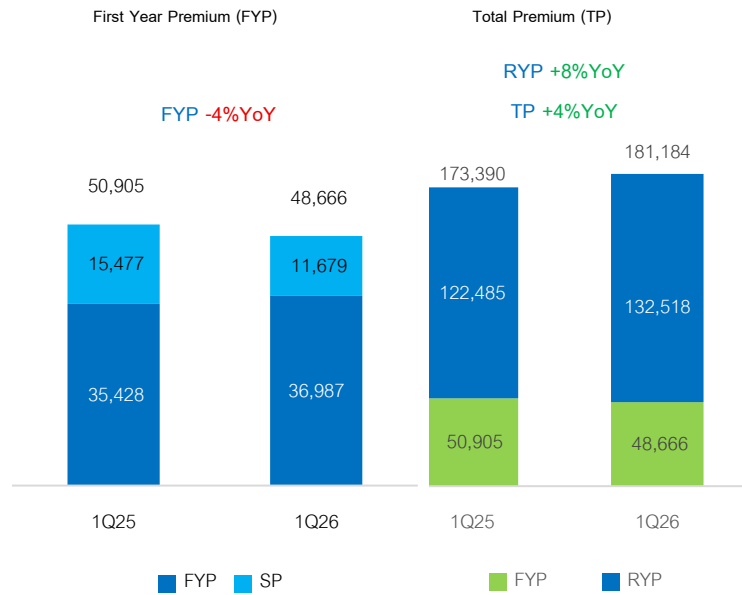


Figure 5: Industry New Business Premiums by Channels

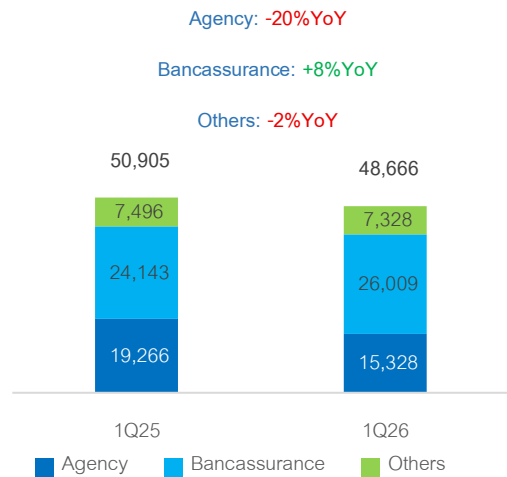


Figure 6: Industry New Business Premium by Channels

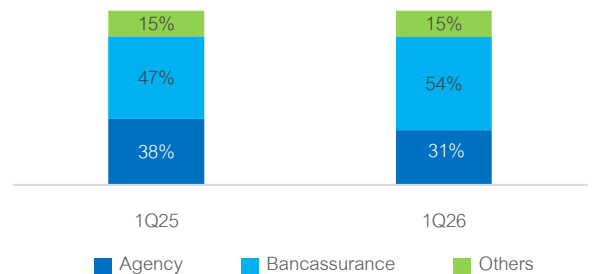


Table 4: Life Insurance Premiums market share (%)

As of 31 Mar 2026

(Baht: million)

Ranking by FYP	Company	First year premium	Market share by first year premium (%)
1	AIA	10,770	22.1%
2	MTL	6,789	13.9%
3	FWD	6,127	12.6%
4	PLT	3,954	8.1%
5	TLI	3,693	7.6%
6	KTAL	3,659	7.5%
7	GT	2,583	5.3%
8	BLA	2,513	5.2%
9	AZAY	1,871	3.8%
10	DLA	1,434	2.9%

Ranking by TP	Company	Total premium	Market share by total premium (%)
1	AIA	49,732	27.4%
2	FWD	26,932	14.9%
3	MTL	19,553	10.8%
4	TLI	17,181	9.5%
5	KTAL	13,593	7.5%
6	AZAY	11,526	6.4%
7	PLT	11,443	6.3%
8	BLA	10,673	5.9%
9	GT	4,796	2.6%
10	OLIC	3,055	1.7%

Source: The Thai Life Assurance Association